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82<sup>™</sup> Annual Conference & Trade Show

SEPTEMBER 15 - 18, 2024

HERSHEY LODGE & CONVENTION CENTER

**Tomotional Opportunities** Hershey Lodge & Convention Center September 15 - 18, 2024

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## EXHIBITORS Sponsors Advertisers

We are pleased to invite you to participate in the 2024 PMAA Annual Conference and Trade Show, to be held at the Hershey Lodge and Convention Center, from September 15 - 18.

This year's Conference will afford opportunities for industry experts to offer product and service solutions to authority members, provide venues for sharing knowledge and best practices, and host special events to engage in discussion and networking while having fun!

Along with exhibition, sponsorship and advertising opportunities, the Conference will also deliver a variety of sessions with industry leaders. The 2024 Conference theme: *Moving Forward*, will focus on ways authorities of all types - water, wastewater, stormwater, solid waste, recycling, parking, and community projects – can tackle challenges and implement strategies to move forward in providing vital services to their communities.

We hope that you will take advantage of these exciting opportunities and join us for the 2024 Annual Conference and Trade Show. We look forward to seeing you in Hershey as we **Move Forward** together!

Sincerely,

Well C-Ros

William Ross President

Terri Hauser Vice President & Conference Chair

#### **2024 CONFERENCE COMMITTEE**

Terri Hauser, Chair Latrobe Municipal Authority

Sandra Bartosiewicz Wyoming Valley Sanitary Authority

Daniel Becker, PE East Cocalico Township Authority

Anthony Bellitto, Jr., PE North Penn Water Authority

John Berti Wyoming Valley Sanitary Authority

Craig Bubb Mifflin County Municipal Authority

David L. Busch Keystone Alliance Consulting

Matthew Cranmer Municipal Water Authority of Adams Township

Sharon DelSignore EAP Industries, Inc.

Jeffrey Garrigan Herbert, Rowland & Grubic, Inc.

Christopher Gibbons Concord Public Finance

Rachel Govelovich Gannett Fleming, Inc.

Steven Hann, Esq. Hamburg, Rubin, Mullin, Maxwell & Lupin

Dwight Hoare, PE St. Marys Area Water Authority

Thomas Keiper Dallas Area Municipal Authority

Melissa Komar Johnstown Regional Sewage & Johnstown Redevelopment Authority

Michael Kyle Lancaster Area Sewer Authority

Ryan McGowan Fidelity Discount & Deposit

John Molloy PFM Asset Management LLC

Melissa Radovanic Greater Johnstown Water Authority/RDM -Johnstown, LLC

William Ross Lower Saucon Authority

Michael Schober, PE ARRO Consulting, Inc.

Paul Vojtek PMAA Past President

Michael Witherel, Esq. Witherel Kalina Law Group

# **CONFERENCE HIGHLIGHTS**



## LOCATION/HOTEL ACCOMMODATIONS

Hershey Lodge & Convention Center 325 University Drive Hershey, PA 17033

The Hotel Hershey 100 Hotel Road Hershey, PA 17033

Call 855-729-3108 for either property and mention PMAA Annual Conference for the room block. www.municipalauthorities.org/lodging

#### **PLEASE NOTE:**

Fillable registration forms can be found in the Conference area on our website (municipalauthorities.org). Due to a software conversion, the availability of online registration may be delayed.

#### **TRADE SHOW**

Eight hours dedicated to events in the Exhibit Hall over two days.

#### **NETWORKING OPPORTUNITIES - MEAL FUNCTIONS HOSTED IN** THE EXHIBIT HALL

Monday, September 16 - President/Exhibitor Reception Tuesday, September 17 - Trade Show Breakfast Tuesday, September 17 - Trade Show Lunch

#### **PROFESSIONAL DEVELOPMENT**

All attendees can participate in educational sessions designed to showcase industry trends, current projects and best practices from experts in the field.

#### **PRIZES AND GIVEAWAYS**

PMAA will conduct prize drawings and exhibitors are encouraged to host their own drawings within their booths. PMAA will announce the winners at a designated time in the Exhibit Hall.

### IMPORTANT DEADLINES

**Early bird exhibitor** registration: **Deadline May 15** 

**Advertising Contract: Deadline July 15** 

Standard exhibitor registration: **Deadline July 15** 

**Advertising Artwork: Deadline July 29** 

**Hotel Lodging:** Deadline August 15

# **CONFERENCE** SCHEDULE

Schedule subject to change if necessary.

#### SUNDAY, SEPTEMBER 15

1:00 - 6:00 pmConference Registration1:00 - 6:00 pmExhibitor Registration and Setup6:30 - 8:30 pmDinner8:30 - 10:00 pmWelcome Reception

#### MONDAY, SEPTEMBER 16

**7:00 - 9:30 am** 7:30 - 3:00 pm 8:30 am

#### 10:00 am - 12:00 pm

12:00 - 1:45 pm 2:00 - 4:15 pm **4:00 - 6:00 pm** 6:30 pm 7:00 pm Exhibitor Registration and Setup Conference Registration Opening Ceremonies, Keynote Speaker, Annual Business Meeting Trade Show Professional Luncheons Educational Sessions Trade Show and President/Exhibitor Reception Awards Banquet Reception Awards Banquet

#### TUESDAY, SEPTEMBER 17

**7:30 - 9:30 am** 7:30 am - 3:00 pm 8:30 am - 12:00 pm **12:00 - 2:00 pm** 2:00 - 5:00 pm 6:30 pm Trade Show and Breakfast Conference Registration Educational Sessions Trade Show and Lunch General Sessions Old West Honky Tonk Saloon Night

#### WEDNESDAY, SEPTEMBER 18

8:00 am

Closing Breakfast







PMAA is the recognized Association for municipal authorities in the Commonwealth of Pennsylvania. PMAA was established to assist authorities in providing services that protect and enhance the environment, to present a unified and common front before the legislature, and to promote economic vitality and the general welfare of Pennsylvania's citizens. PMAA represents municipal authorities that provide drinking water, sewage treatment, waste management and recycling, transportation, recreational and community projects. PMAA also serves associate members such as CPAs, engineers, solicitors, financial experts and product vendors who provide services to municipal authorities.





## Ехнівіт

#### WHAT EXHIBITORS RECEIVE:

- All exhibit booths are 8' x 10' and include one 8' skirted table, two chairs, a waste basket, pipe-and-drape side rail, backdrop curtain and head sign.
- More than 100 booth spaces are available in the exhibit area and hallway.
- Two complimentary conference personnel registrations (additional personnel may register at an additional rate).
- Exhibit Service Packet will be provided with instructions for ordering electricity, WiFi, and drayage services. Order early to avoid late charges.
- Receptions, meal functions and prize drawings will take place in the Exhibit Hall to drive traffic past your booth.

## What's included with each booth representative's registration?

- Sunday Welcome Reception
- Monday Opening Ceremonies
- Tuesday Exhibitor Breakfast
- Tuesday Exhibitor Lunch
- Conference education sessions.

To register for any additional events, please fill out the conference registration form, which will be available late May, and submit with additional fees.

#### **BOOTH SPECIFICATIONS**

Rates include an 8' x 10' booth space during the Trade Show (9/16 - 9/17) and two full Conference registrations (9/15 - 9/18).

	Member	Non-Member
Early Bird Rate (until 5/15)	\$1,295	\$1,490
Standard Rate (after 5/15)	\$1,395	\$1,590
Late Rate (after 7/15)	\$1,495	\$1,690

Additional booth personnel (beyond the two included with the above booth fee): \$325 per person before 7/15; \$365 per person after 7/15.

#### FOR MORE INFORMATION:

- (717) 737-7655
- glantz@municipalauthorities.org
- www.municipalauthorities.org/exhibit

#### EXHIBIT HALL THEME

Early bird rat NOW throug

May 15

#### START YOUR ENGINES!

Get into the spirit of our Conference theme by *Moving Forward* in a fast way! Exhibitors are encouraged to decorate their booth, wear fun apparel or hand out goodies from their booths to match a racing theme in the 2024 Exhibit Hall. Move vour business forward by inviting attendees to follow the racetrack to your booth. Watch for the checkered flags along the route! Don't go too fast or you'll miss all the fun of this year's exhibit hall.



## Sponsor

#### **Reserve your sponsorship today!**

The earlier a sponsorship contract is received, the more exposure you will obtain before the Conference. Some opportunities are available only to one firm on a first come, first serve basis. Those noted with an \* indicate multiple sponsorships are accepted.

#### **CONFERENCE WIDE SPONSORSHIP**

\*Prime Sponsor Call PMAA to hear about custom offerings for prime sponsors.

#### Hotel Room Key: \$3,000

Attendees with overnight accommodations at the Hershey Lodge will receive a room key that displays your company name, logo, and a short message.

#### Conference Briefcase: \$3,350

Includes your logo on the briefcase distributed to attendees.

**Badge Holder Wallet: \$2,950** Includes your logo on the badge holder distributed to attendees.

**Conference Mobile App: \$2,950** Includes your logo on the splash screen, sponsor page and signage.

**Conference Tote: \$2,950** Includes your logo on the tote distributed to attendees.

**Conference Folder: \$2,300** *Includes your logo on the folder distributed to attendees.* 

**Conference Lunchbag/Tuesday Exhibit Hall Lunch: \$2,000** Includes your logo on a lunchbag provided to attendees with the Tuesday Exhibit Hall Lunch.

#### Business Card Wallet: \$1,950

Includes your logo on a business card wallet provided to attendees to use while collecting cards in the Exhibit Hall.

#### Conference Notepad: \$1,600

Includes your logo on a notepad in the Conference folder.

#### Conference Pen: \$1,000

Includes your logo on a pen in the Conference folder.



#### SPECIAL EVENTS

Sunday \*Welcome Refreshments: \$500

#### Monday

- \*Coffee Breaks in Exhibit Hall: \$500
- \*Exhibitor/President's Reception in Exhibit Hall: \$1,200
- \*Pre-Banquet Reception: \$500

#### **Tuesday**

- \*Exhibit Hall Breakfast: \$1,950
- \*Coffee Breaks in Exhibit Hall: \$500
- \*President's Luncheon: \$500
- Old West Honky Tonk Saloon Night
  - \*Food & Specialty Stations: \$950
  - \*Signature Beverage: \$950
  - \*Event Activities: \$1,750

All Tuesday evening event sponsors - join staff in welcoming guests.

Would your firm like to be involved, but nothing listed fits your needs or budget? Contact Wendy Fonner to discuss ideas.

#### FOR MORE INFORMATION:

- (717) 737-7655
- ☑ fonner@municipalauthorities.org
- www.municipalauthorities.org/sponsorship



## **A**dvertise

Build brand and name recognition even more with potential clients by advertising in PMAA's go-to resources: the 2024 Annual Conference Program and the 2025 Membership Directory. Pre-purchasing ad placement now for next year's directory affords your firm a multi-publication discount!

#### 2024 ANNUAL CONFERENCE PROGRAM

The Conference Program is the official guide to this year's event and includes the Conference agenda, detailed session information, speaker and exhibitor information, AND your advertisement! Attendees will be provided the publication for use during the Conference, and may reference upon returning home! Advertisers will be listed on the Conference mobile app with a website link.





#### **2025 PMAA MEMBERSHIP DIRECTORY**

The Membership Directory includes contact information for all municipal authority and associate members and is mailed in January 2025. Give your firm added exposure to the decision-makers you need to reach! The Membership Directory is used as a reliable source of products and services for municipal authority officials year round.

Contracting for both the 2024 Annual Conference program and the 2025 Membership Directory now affords a multipublication discount.

Conference Program Contract due by July 15; artwork by July 29

#### **Membership Directory**

Contract due by October 15; artwork by October 29

#### FOR MORE INFORMATION:

(717) 737-7655

- glantz@municipalauthorities.org
- www.municipalauthorities.org/conf-advertising





1000 North Front Street, Suite 401 Wormleysburg, PA 17043

## WHY PMAA'S ANNUAL CONFERENCE & TRADE SHOW?

- Largest municipal authority focused conference in Pennsylvania
- 100+ exhibitors
- 30+ educational sessions (more than half accredited)



- Networking/social opportunities
- Professional Luncheons
- Sponsorship opportunities throughout the conference