## 2024 Media Kit





### Don't Miss Your Opportunity to Get Connected to Industry Decision Makers!

*The Authority* magazine is published bi-monthly with a distribution of more than 36,000 issues annually to PMAA members, industry leaders, product and service suppliers, and local and state government officials.

A flipbook of each issue is available on the PMAA webpage, linking to advertiser websites directly from the pages of the issue.

Do you want to feature your firm in the magazine representing Pennsylvania Municipal Authorities? Advertising is available with many options to meet any budget.

### **Advertising Contact:**

Mandi Glantz, Director of Member Relations glantz@municipalauthorities.org, (717) 737-7655

## **Readership / Circulation**

**The Authority** is the official bi-monthly magazine of the Pennsylvania Municipal Authorities Association (PMAA) with a circulation of over 6,000 per issue and is distributed in February, April, June, August, October and December.

The magazine features a variety of articles focusing on current industry issues and trends, best practices, achievements and innovations, as well PMAA programs and member news. Each issue contains legislative and regulatory updates that impact authorities and their communities.

## Our readers are:

- Authority board members, managers, officers, operators and staff
- State legislators and regulatory agencies
- PMAA Associate Members (attorneys, engineers, consultants and more)
- PMAA Board Members: directors, assistant directors and executive committee
- Industry leaders and experts

# When considering your marketing strategy for 2024, consider these facts:

**THE AUTHORITY** is the only magazine in the Commonwealth directly targeted to municipal authorities with a readership that includes the authority manager and board members - the decision-makers and primary purchasers of your products and services!

**Each year,** more than 36,000 copies of THE AUTHORITY are distributed to PMAA members and prospective members.

## **81** Years of Service

**Since 1942,** the Pennsylvania Municipal Authorities Association (PMAA) has been the primary voice of community-based services representing the interests of more than 2,600 municipal authorities across the Commonwealth. Services provided by PMAA include advocacy on governmental affairs issues, education and training, and group benefit programs.

PMAA is the largest Association in the Commonwealth specifically representing the interests of municipal authorities.

## Do you have a great article idea?

**THE AUTHORITY** is always looking for new content - share your best practices, innovative ideas, and success stories. Contact Jennifer Case, *The Authority* Editor, at (717) 737-7655 or case@municipalauthorities.org.

## **2024 Advertising Rates and Information**

#### **GENERAL ADVERTISING RATES / SPECS**

#### Rate is per each issue:

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<b>Full page</b> 7 ½" wide x 10" high If bleed: 8 <sup>5</sup> /8" x 11 <sup>1</sup> /8"	<u>1-3 issues</u> b&w / color \$695 / \$1070	<u>4-6 issues</u> b&w / color \$650 / \$1020
<b>Two-thirds page</b> (vertical) 4 <sup>7</sup> / <sub>8</sub> " wide x 10" high	\$565 / \$920	\$525 / \$890
<b>One-half page</b> (horizontal) 7 ½" wide x 4 <sup>7</sup> / <sub>8</sub> " high	\$455 / \$800	\$410 / \$780
<b>One-third page</b> Vertical 2 ¼" wide x 10" high Square 4 <sup>7</sup> / <sub>8</sub> " wide x 4 <sup>7</sup> / <sub>8</sub> " high	\$350 / \$710	\$300 / \$670
<b>One-quarter page</b> (horizontal) 7 ½" wide x 2 ³/ <sub>8</sub> " high	\$295 / \$670	\$280 / \$650
<b>Preferred Placement</b> Back Cover 7 ½" wide x 4 <sup>7</sup> /8" high	\$725 / \$1080	\$660 / \$1025
Inside Front / Inside Back Cover 7 ½" wide x 10" high If bleed: 8 <sup>5</sup> /8" x 11 <sup>1</sup> /8"	NA / \$1200	NA / \$1150
Professional Service Ads	<u>All six i</u>	

Troicssional Scivice Aus	AII SIX ISSUES
(card style)	b&w / color
3 ½" wide x 1 ½" high	\$395 / \$450
All professional card ads paid annually	in advance.

Color ads: color separations and keys must be provided

#### **REQUESTED POSITIONS OTHER THAN COVERS**

15% additional per insertion, applied to general rates above.

#### TIP-INS/INSERTS

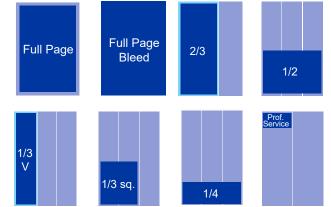
Call or email for pricing and further details.

#### SCHEDULE AND DEADLINES

2024 Issues	Artwork Due
February	December 1, 2023
April	February 1, 2024
June	April 1, 2024
August	June 1, 2024
October	August 1, 2024
December	October 1, 2024

#### Contract is due 45 days prior to earliest selected issue month.

The magazine is published six times annually. Previous advertisements will be repeated according to contract unless new copy is received. All cancellations must be received in writing. No cancellations accepted after closing date.



#### INFORMATION

#### Ad Specifications

Electronic file formats, specifically print ready PDF file at 300 dpi, is preferred. We also accept (jpg, eps, tif, doc) with 300 dpi. Files should be PC compatible in Adobe Illustrator, Adobe InDesign, Photoshop, MS Word and Adobe PDF. Ads not meeting exact mechanical requirements will be returned. Please do not include crop or bleed marks in files. Send ads to: glantz@municipalauthorities.org. Line Screen: 175 Binding: Saddle Stitched

#### **Copy and Contract Regulations**

Publisher reserves the right to reject any advertisements not in keeping with publication standards. Advertisers and advertising agencies assume liability for all content, including text, representation and illustration of ads. Advertisers and advertising agencies also assume responsibility for any claims rising from ad content brought against the publisher. Publisher reserves the right to place the word "advertisement" with copy which represents "editorial type" advertising in the publisher's opinion. Contracts may be discontinued by publisher or advertiser upon 30 days written notice.

#### **Agency Information**

Provided the account is paid within 30 days of original invoice date, 15% of gross billing for display advertising space, color and special position may be discounted. Agencies are required to submit *THE AUTHORITY* contract in addition to agency paperwork and insertion orders. No commission on professional service ads or classified ads.

#### **Short Rates and Rebates**

Advertisers will be short-rated if, within the 12-month period from date of insertion, they do not use the number of insertions contracted for upon which their billings have been based. Advertisers will be rebated if, within the 12-month period, they have used sufficient additional inserts to warrant a lower billing rate.

#### Billing

All advertising invoices are due upon receipt. A penalty of 1.5% per month will be levied on all accounts delinquent past 30 days from the date of original invoice.



## 2024

Contracts due December 1, 2023 to be featured in the first issue of 2024.

Company:			
Address:			
City:		State: _	Zip:
Contact Person:			Phone:
Email:		Website:	
Authorized Signature:	:		Date:
Invoice Name (if diffe	rent than above):		
Email:			
	ndi Glantz at glant	pleted contract and direct any q z@municipalauthorities.org or p orth Front Street, Suite 401, Wo	ohone (717) 737-7655
Ad Agency (if applicable)	:		
			State: Zip:
Contact Person:			Phone:
Email:		Website:	
-			Date:
	Spac	e Reservation (rates on rever	se side)
<b>Display Advertisers:</b> Select desired issues:	∏February ∏Ar	oril 🗆 June 🔲 August 🔲 Octobe	er 🗖 December
Standard Placement	Color	Preferred Placement	Requested Positions
Full page		Inside Front Cover (color only)	(other than covers)
□ 2/3 page	☐four color	Inside Back Cover (color only)	add 15% to rate
$\Box$ 1/2 page	Bleed	Back Cover (b&w or color)	Rate Total
<ul> <li>☐ 1/3 page square</li> <li>☐ 1/3 page vertical</li> </ul>	Yes		Per Insertion:
□ 1/4 page	□No		cellations must be received in writing.
<ul> <li>☐ \$395 annually, paid</li> <li>☐ \$450 annually, paid</li> </ul>	l in advance: (black l in advance: (color	style ad: 3½" w x 1½" h) & & white ad in all six issues)	cellations accepted after closing date.
Vendor participation sh product provided by the advertisement, or term	e vendor. The Board	of Directors of PMAA reserves the ri	orsement by PMAA of any service or ght, for cause shown, to disapprove an
□ Invoice after each is		Checks made pa	ck or credit card