

**79<sup>th</sup> Annual Conference & Trade Show**  
**August 29 – September 1, 2021**  
**The Penn Stater Hotel & Conference Center**

**L.W. “Red” Davis Award Recipient**

This year’s L.W. “Red” Davis Award recipient is John Shaffer.

Born in California, his family relocated to Pennsylvania where he graduated from Coatesville Area High School. A graduate of the Citadel in Charleston South Carolina, he majored in Electrical Engineering and was a platoon leader. He holds Master certifications in project management and commercial governmental contracting from Villanova University.

For many years, he worked for PECO progressing through a variety of engineering and managerial roles until 2008 when he started his company. Shortly after enabling legislation was passed to allow public agencies to conduct their bidding electronically, he was approached by the Bucks County Consortium to assist with development of a web based program to streamline the bidding process...recognizing there had to be a more cost effective way to manage bids.

Working in a public/private collaboration with the BCC, he formed program objectives and assembled the necessary technology team, resulting in the birth of his program.

From the beginning he has been dedicated to authority service, as authorities played a key role in the evolution of his now tremendously successful program. In fact PMAA was among the first to recognize the great potential for efficient, cost effective service to our members, endorsing the program early in its growth.

Of the now 1600 public agencies using the platform, nearly 400 are authorities. Over 14,000 solicitations, 62,000 sealed bids and \$7.5 Billion in projects have been awarded through the program.

In addition to significant time saving efficiency, Penn Bid has saved the industry over \$75 million!!

A steadfast supporter of PMAA and our mission, his own business model aligns perfectly with the Association....always do the right thing for all public agencies.

Married to his wife Cheryl, they have four children and are active in their church and community.